

www.flyandsea.com

Position: Adventure Travel Consultant

Location: Surrey, BC

Hours: Full time Monday - Friday

Fly & Sea Dive Adventures is the premier choice for scuba divers & adventure travel enthusiasts.

Join our growing team of highly creative professionals in the industry; we are passionate about travel, diving & personal service. We believe in exploring responsible tourism & support initiatives which protect our oceans.

## **Duties & Responsibilities**

- Sales of dive travel packages & related products- including air tickets, liveaboards, land based accommodation with day diving, travel insurance etc.
- Sales of add on soft adventure travel products
- Developing & maintaining client relationships
- Keeping your travel education up to date & current on airline contracts, our preferred suppliers & the latest in the travel industry

## Qualifications & Experience

- Minimum 2 years agency/wholesaler sales experience preferably related to the adventure travel market
- Excellent communication skills (written & verbal)
- Proven sales record
- Proficient computer skills & with airline bookings preferably using Apollo
- International travel & diving\* experience is essential
- Team player
- Ability to multi-task & to work independently
- Attention to detail & exceptional organizational skills
- Friendly & positive attitude with a good sense of humor
- Highly motivated in all aspects of dive travel

If you fit this profile and want to join a successful team please send your resume with cover letter, including travel history to: diving@flyandsea.com

Applicants not including cover letter & travel history will not be considered. Only successful applicants will be contacted for an interview.

Remuneration: base salary plus commission, generous benefits plan. \*must be willing to become a certified diver immediately if not yet certified.









